



ADAM MARKS

PERSONAL INFO

+1 310-488-9526
 Doubleblack340@gmail.com
 US Passport
 Non-Smoker | No Tattoos
 Excellent Health
 Clean Driver's License
 Location: Newport, RI/Midvale, UT

OBJECTIVE

Seeking a long-term Captain position on 75' – 100' motor yacht family/charter program or high speed commercial ferry with the opportunity to work directly with an Owner to create a great and consistent program for them to enjoy.

USCG MASTER 200 TON/AUX SAIL LICENSE (NEAR COASTAL ENDORSEMENT)
 VALID MASTERS 100GT LICENSE SINCE 1993
 2300 HOUR COMMERCIAL SINGLE AND MULTI-ENGINE FAA PILOT CERTIFICATE

KEY ATTRIBUTES AND SKILLS

Skilled Navigator/Boat Handler
 6000+ Days Sea Time
 60000+ Miles Bluewater Navigation
 Days as Captain
 47 Years of Sailing/Boating Experience
 Extensive Sail Racing/Cruising Experience
 Weather Routing
 Budget/Account Management
 Strong Yard Period Management
 Troubleshooting
 Engineering Skill Sets
 Charter Operations
 Procedure & Protocols Set Up
 Guest Concierge & Service
 Low Crew Turnover Rates
 Scheduled Maintenance Programs
 Project Manager
 Yacht Operations & Compliance
 Operational Reporting
 Safety Training & Drills
 Claim Free Insurance History
 Trip Planning & Itineraries
 Detail Oriented/Highly Organized
 Strong Communications
 Guest Focused
 Cooking and Provisioning

M/Y BREAKAWAY | 81' Princess Y78 | Private

CAPTAIN | OCT 2019 – PRESENT | WPB/Bahamas/Annapolis/Long Island, NY

- 900+ Hours Underway

M/Y BORN TO RUN | 73' Sunseeker

CAPTAIN | JUL 2015-SEP 2019 | Manhattan

- 600+ Hours Underway
- Performed Mate duties beginning in 2015 for former Owner of M/Y My Three Girls and took over as Captain in 2017
- Duties included, but not limited to customs and immigration, fueling, perform engineering duties, maintenance, guest services and the overall operation of the vessel
- Manage yard periods, repair and maintenance schedules, contractors and vendors, and communicated with yard office
- Set up all boat logs, procedures, inventories, and reporting systems, scheduled and managed all regular maintenance of yacht
- Managed all preparations for voyage preparations including passage and route planning, and provisioning
- Outfitted yacht per Owner's specifications
- Procured all new equipment, outfitted deck, and 12 & 18 ft RIB
- Purchased all interior soft goods to owner's specifications Conducted sea trials to determine ships systems fitness and conditions
- Provide daily operational updates, created vessel logbooks, expense reporting, vessel update
- Managed warranty issues as needed
- Oversaw sea trials and commissioning
- Averaged 3 day charters per week and 20 trips per season with up to 13 guests and 35 for parties
- Handled dockage, port paperwork, and fueling at all ports
- Prepared vessel for charter use
- Managed frequent back to back schedules and 24 hour turn arounds
- Discuss season charter goals, budgets, and expenses to the Owner including payroll, dockage, fuel, supplies, repairs, and maintenance requirements

RECENT RACING EXPERIENCE

2009 Marblehead/Halifax Race *Surprise*
J-35 (Watch Captain)
2018 Newport –Bermuda Race *BLUE* (Watch Captain)
2010 Figawi race 3rd place Tartan 40 *AJA*
2010 wed night summer serious at EGYC Sun 34 *Sundance*
2012 3rd place flip flop regatta *Double Black*
2012 sail for hope 3rd place in class *Double Black*
2012 over 2000 miles sailed/ raced on *Double Black*
2013 Figawi 4th place in class on *Double Black*
2013 Mitchell Regatta NYC 2nd place in class on *Double Black*
2013 over 1800 miles will be sailed on *Double Black* this season
2014 Figawi *Double Black*
2014 RTI 2nd place Swan 48 *Dream Catcher*
2014 Mitchell regatta 1st place *Double Black*
2015 Figawi *Double Black*
2015 RTI 3rd place *Double Black*
2016 RTI 1st Place *Double Black*
2016 Figawi *Double Black*
2016 Beringer *Double Black* Bowl 2nd place
2016 Round Jamestown *Double Black* 4th place
2017 1st place Figawi A Class *Peningo*
2017 Leukemia /cup 4th place *Peningo*
2018 Multiple Podium finishes on *Peningo*
2018 Multiple Podium finishes J-109 *Vento Solare*

RECENT OFFSHORE RACES AND DELIVERIES

- 1997-2009 costal racing and cruising up and down the CA coast and extensive US East coast/New England cruising in a variety of power and sailing vessels (including personal C&C 40 S/Y *Double Black*), as Captain
- 2016 Newport,RI- Annapolis C&C 44 *War Eagle* Captain
- 2016 Annapolis- Warwick, RI Jeanneau 44DS Captain (DELIVERY)
- 2017 Portsmouth,RI-Miami Beach Sunseeker 73 Manhattan *Born to Run* Captain
- 2018 Miami Beach – Newport RI Sunseeker 73 Manhattan *Born to Run* Captain {DELIVERY}
- 2018 Newport –Bermuda Race *BLUE* C&C 51L (Watch Captain)
- 2018 Mystic-Ft Lauderdale *Born to Run* - Captain
- 2019 Turks and Caicos – St. Thomas Sunseeker 92 S Predator *Mr. Blue Sky* Relief Captain (DELIVERY)
- New Bedford – Jupiter, FL & Reverse *Golden Eye OA90R* Relief Captain (4x DELIVERY)
- West Palm Beach – Annapolis,MD & Reverse *BreakAway* Princess Y78 Captain (4x DELIVERY)

ABOUT CAPTAIN ADAM

Born in RI, sailed New England during my child hood beginning at age of 3 into the years I attended URI. During the summer did cruises to the Cape Cod and the Islands on our family's O'day 22 (74'-75') C&C 29 (76'-81') and Newport 41 (82'-94'). Spent over four decades of sailing on Narragansett Bay, Long Island Sound, Buzzards Bay, Vineyard and Nantucket sound, Cape Cod Bay, Gulf of Maine spending the majority of my life on the water sailing.

Owner 1982 Newport 41 "Ali- Oop" in family since new in 1982 sold in May 2003

Owner 1981 C&C 40-2 "Double Black" 2011- current

BLUENOSE YACHT SALES

YACHT BROKER | NOV 2013-JUL 2017 | Newport, RI

- Yacht Broker for large yacht brokerage and Jeanneau dealer selling sail and motor yachts between 40' and 55'
- Led sales team in sales each year
- Work with new buyers with all necessary paperwork and preparing vessel for delivery

M/Y LATITUDE | 64' | Azimut

M/Y SET UP | 56' | Neptunas

M/Y MY THREE GIRLS | 50' | Fairline

MATE/OPERATOR | 2013-2016 | New England

- Mate for Owner of two vessels performing all Mate duties, navigated and operated yacht for Owner on day trips
- Cleaned, detailed, and maintained all deck and exterior storage areas
- Managed inventories, supplies, and restocking
- Helped prepare vessel for day trips and overnights with Owner's and guests

S/Y ALI OOP | 41' | Newport 41 MK2

OWNER/OPERATOR | 1994-1997 | USVI

- Owner Operator of charter yacht with over a 1000 days at sea
- Managed all operations, charter marketing, charter operations, and vessel maintenance and upkeep

REFERENCES AVAILABLE UPON REQUEST