

CAPTAIN ADAM MARKS

ajmmarine.com



PERSONAL INFO

+1 385-302-8046
Doubleblack340@gmail.com
US Passport
Non-Smoker | No Tattoos
Excellent Health
Clean Driver's License
Location: Newport, RI/Midvale, UT

OBJECTIVE

Seeking Freelance Captain position on a 65' - 100' motor yacht for delivery/family or charter program or high speed ferry with the opportunity to work directly with an Owner to create a great and consistent program for them to enjoy.

USCG MASTER 200 TON/AUX SAIL LICENSE (NEAR COASTAL ENDORSEMENT)

VALID MASTERS 100GT LICENSE SINCE 1993

2300 HOUR COMMERCIAL SINGLE AND MULTI-ENGINE FAA PILOT CERTIFICATE

CAREER OVERVIEW & KEY SKILL SETS

USCG 7th Master Credential Issuance with Perfect Safety Record

6500+ Days Sea Time

45+ Northeast – South FL Power Yacht Deliveries as Captain

95,000+ Miles Bluewater Navigation Days as Captain

Experienced with Traditional, Arneson Drive, IPS & Jet Drives

- Skilled Navigator/Boat Handler
- Lifelong Sailing/Boating Experience
- Extensive Sail Racing/Cruising Experience
- Weather Routing
- Budget/Account Management
- Strong Yard Period Management
- Troubleshooting
- Engineering Skill Sets
- Charter Operations
- Procedure & Protocols Set Up
- Guest Concierge & Service
- Low Crew Turnover Rates
- Scheduled Maintenance Programs
- Project Manager
- Yacht Operations & Compliance
- Operational Reporting
- Safety Training & Drills
- Trip Planning & Itineraries
- Cooking and Provisioning

M/Y BREAKAWAY | 81' Princess Y78 | Private

CAPTAIN | OCT 2019 – PRESENT | WPB/Bahamas/Annapolis/Long Island, NY

- 900+ Hours Underway

M/Y BORN TO RUN | 73' Sunseeker

CAPTAIN | JUL 2015-SEP 2019 | Manhattan

Program Operations & Administrative Duties

- 600+ Hours Underway
- Performed Mate duties beginning in 2015 for former Owner of M/Y My Three Girls and took over as Captain in 2017
- Averaged 3 day charters per week and 20 trips per season with up to 13 guests and 35 for parties
- Managed frequent back to back schedules and 24 hour turn arounds
- Discuss season charter goals, budgets, and expenses to the Owner including payroll, dockage, fuel, supplies, repairs, and maintenance requirements
- Managed all preparations for voyage preparations including passage and route planning, and provisioning
- Handled dockage, port paperwork, and fueling at all ports
- Duties included, but not limited to customs and immigration, fueling, perform engineering duties, maintenance, ~~guest~~ services and the overall operation of the vessel
- Provided daily operational updates, created vessel logbooks, expense reporting, vessel update

Yard Periods & Maintenance

- Manage yard periods, repair and maintenance schedules, contractors and vendors, and communicated with yard office
- Set up all boat logs, procedures, inventories, and reporting systems, scheduled and managed all regular maintenance of yacht
- Outfitted yacht per Owner's specifications
- Procured all new equipment, outfitted deck, and 12 & 18 ft RIB
- Purchased all interior soft goods to owner's specifications
- Conducted sea trials to determine ships systems fitness and conditions
- Managed warranty issues as needed
- Oversaw sea trials and commissioning

RECENT RACING EXPERIENCE

2014 Figawi *Double Black*
2014 RTI 2nd place Swan 48 *Dream Catcher*
2014 Mitchell regatta 1st place *Double Black*
2015 Figawi *Double Black*
2015 RTI 3rd place *Double Black*
2016 RTI 1st Place *Double Black*
2016 Figawi *Double Black*
2016 Beringer *Double Black* Bowl 2nd place
2016 Round Jamestown *Double Black* 4th place
2017 1st place Figawi A Class *Peningo*
2017 Leukemia /cup 4th place *Peningo*
2018 Multiple Podium finishes on *Peningo*
2018 Multiple Podium finishes J-109 *Vento Solare*

RECENT OFFSHORE RACES AND DELIVERIES

- 2016 Newport,RI- Annapolis C&C 44 *War Eagle* Captain
- 2016 Annapolis- Warwick, RI Jeanneau 44DS Captain (DELIVERY)}
- 2017 Portsmouth,RI-Miami Beach Sunseeker 73 Manhattan *Born to Run* Captain
- 2018 Miami Beach – Newport RI Sunseeker 73 Manhattan *Born to Run* Captain {DELIVERY}
- 2018 Newport –Bermuda Race *BLUE* C&C 51L (Watch Captain)
- 2018 Mystic-Ft Lauderdale *Born to Run* - Captain
- 2019 Turks and Caicos – St. Thomas Sunseeker 92 S Predator *Mr. Blue Sky* Relief Captain (DELIVERY)
- 2018 – 2022 New Bedford – Jupiter, FL & Reverse *Golden Eye OA90R* Relief Captain (4x DELIVERY)
- 2018 – 2022 West Palm Beach – Annapolis,MD & Reverse *BreakAway* Princess Y78 Captain (4x DELIVERY)
- Oct 2022 - Delivery Captain Princess S 72 “Woody” Newport, RI - West Palm Beach
- Nov 2022 - Delivery Captain Pershing X7 “Amici” Newport, RI - North Palm Beach
- Apr 2023 – Delivery Captain Princess V – 78 “Spindrift” West Palm Beach – Newport, RI
- Aug 2023 – Delivery Captain Princess S 62 “Seductress” Stuart, FL – Newport, RI
- Sep 2023 – Delivery Captain M/V “Liberado” Hydra Sport Suenos 53’ Key Largo, FL – Newport, RI
- Oct 2023 – Delivery Captain M/Y “Amici” Pershing 7X (70’) Newport, RI – Palm Beach Gardens, FL
- Aug 2023 – Present – Charter Captain S/V “Weatherly” Americas Cup 12M Racing Yacht
- Nov 2023 – Captain 61’ Princess “Bank Holiday” Glenn Cove NY – Miami, FL
- May 2024 – Captain Princess Y78 “BreakAway” Mattituck, NY – Annapolis, MD – Virginia Beach, VA
- May 2024 – Captain Princess 62 “Stumped” Palm Beach, FL – Chub Key – Harbor Island, Bahamas
- May 2024 – Co-Captain Azimut 27M “Fortuna” Miami, FL – Brooklyn, NY
- Oct 2024 – Captain Backcover 34 “Slainte” Newport, RI – Charleston, SC
- Nov 2024 – Captain Chris-Craft 50 “Courtship” Boston, MA – Deale, MD
- Nov 2024 – Captain Princess 60 “Phase One” Deale, MD – Stuart, FL

ABOUT CAPTAIN ADAM

Born in RI, sailed New England during my child hood beginning at age of 3 into the years I attended URI. During the summer did cruises to the Cape Cod and the Islands on our family’s O’day 22 (74’-75’) C&C 29 (76’-81’) and Newport 41 (82’-94’). Spent over four decades of sailing on Narragansett Bay, Long Island Sound, Buzzards Bay, Vineyard and Nantucket sound, Cape Cod Bay, Gulf of Maine spending the majority of my life on the water sailing.

Owner 1982 Newport 41 “Ali- Oop” in family since new in 1982 sold in May 2003

Owner 1981 C&C 40-2 “Double Black” 2011- current

BLUENOSE YACHT SALES

YACHT BROKER | NOV 2013-JUL 2017 | Newport, RI

- Yacht Broker for large yacht brokerage and Jeanneau dealer selling sail and motor yachts between 40’ and 55’
- Led sales team in sales each year
- Work with new buyers with all necessary paperwork and preparing vessel for delivery

M/Y LATITUDE | 64’ | Azimut

M/Y SET UP | 56’ | Neptunas

M/Y MY THREE GIRLS | 50’ | Fairline

MATE/OPERATOR | 2013-2016 | New England

- Mate for Owner of two vessels performing all Mate duties, navigated and operated yacht for Owner on day trips
- Cleaned, detailed, and maintained all deck and exterior storage areas
- Managed inventories, supplies, and restocking
- Helped prepare vessel for day trips and overnights with Owner’s and guests

S/Y ALI OOP | 41’ | Newport 41 MK2

OWNER/OPERATOR | 1994-1997 | USVI

- Owner Operator of charter yacht with over a 1000 days at sea
- Managed all operations, charter marketing, charter operations, and vessel maintenance and upkeep

REFERENCES AVAILABLE UPON REQUEST